



**WE ARE  
HIRING!**

## [Income Generation Lead](#)

- Do you have the skills and experience to establish and manage the income generation function for a small charity?
- Do you enjoy engaging with supporters, community, and other stakeholders both in person and online?
- Do you have a proven track record of delivering and exceeding income generation and fundraising targets?
- Do you want to make a real difference to people living with and affected by HIV?

We are looking for an enthusiastic individual who wants to be at the heart of a small charity who is an energetic and proactive self-starter with the determination to succeed and excel in this new role.

This is a fantastic opportunity to establish and develop the income generation function within the charity, supported by a small team of volunteers which the postholder will recruit, train, and manage.

Your energy, proactive approach and creative way of working will help build upon existing relationships with existing and new supporters to diversify our funding base. This is an exciting time to join Plushealth as we expand the reach of our national peer support service through the acquisition of additional funding.

The successful candidate will have a proven record of accomplishment in fundraising at a community level with experience in writing grant applications to charitable trusts and foundations. They will demonstrate experience of successful growth in individual charitable donations and community fundraising events. You will be able to develop and maintain long standing, rewarding relationships with funding organisations and other stakeholders

This role offers remote working from home, with travel to attend fundraising events and meetings where required to fulfil the duties of the role.

**Apply for this role using our online [recruitment portal](#)**

**In return you will receive:**

**Salary:** £11,778 pro rata, (full time 35-hour equivalent £27,500)

**Hours:** 15 hours, 3 days per week. Hours may include weekend and evening work

**Contract:** Fixed term for 12 months

**View and download the role description [HERE](#)**

We provide a generous annual leave entitlement, 6% contribution to your pension, ongoing training and development opportunities, and regular one-to-one supervision.

**Closing date for applications:** 5pm Friday 15th July 2022

**Interviews planned:** W/C 25th July 2022 by Zoom or Teams

**Please submit your application using our online [recruitment portal](#). All applications will be scored against the person specification, therefore please ensure this is reflected in your application.**

If you would like more information on this role, please call us on 07756 334184 or email [Admin@plushealth.org.uk](mailto:Admin@plushealth.org.uk)